



# West End

2010

Sales Summary

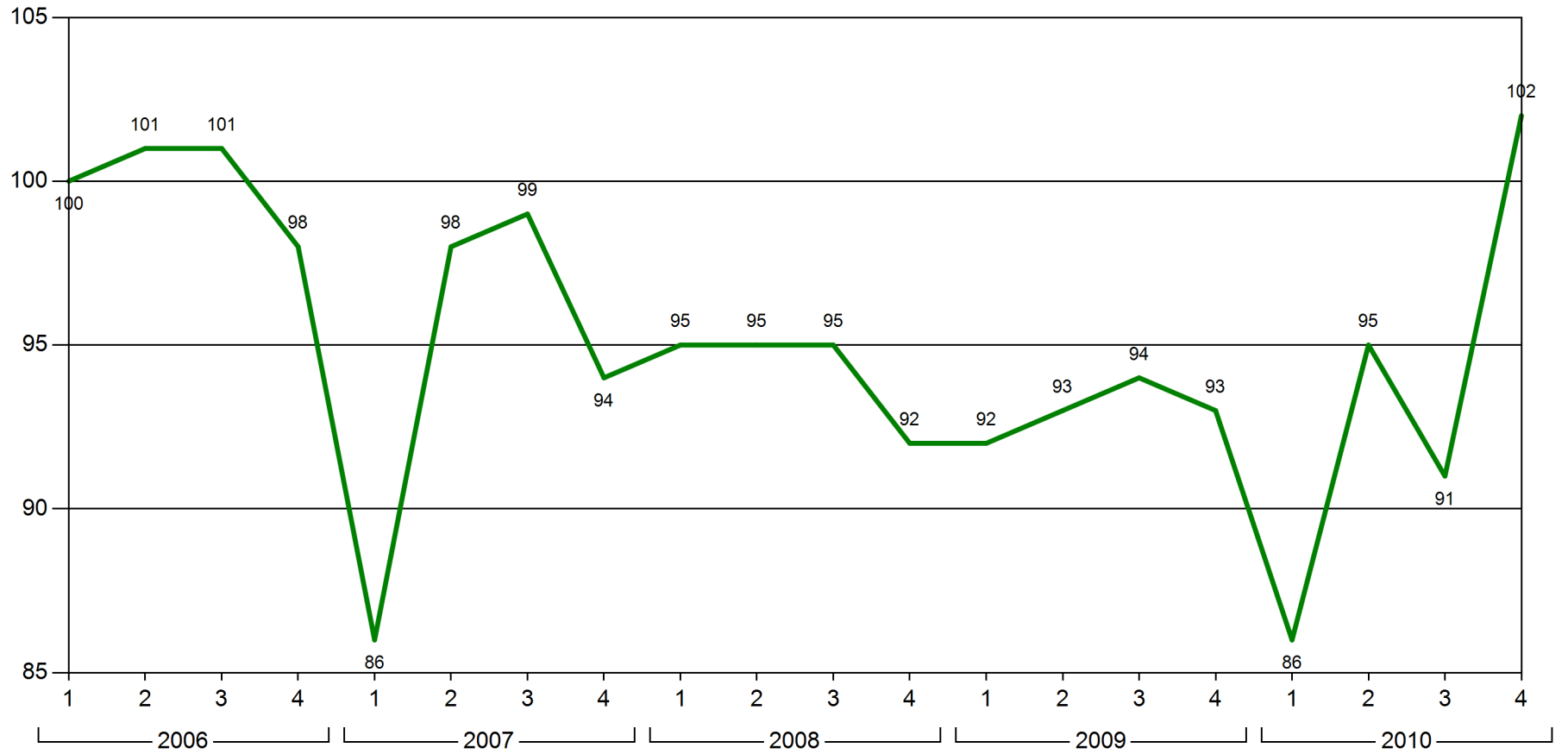
140 Newbury Street  
Boston, MA 02116

617-267-5465

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## West End

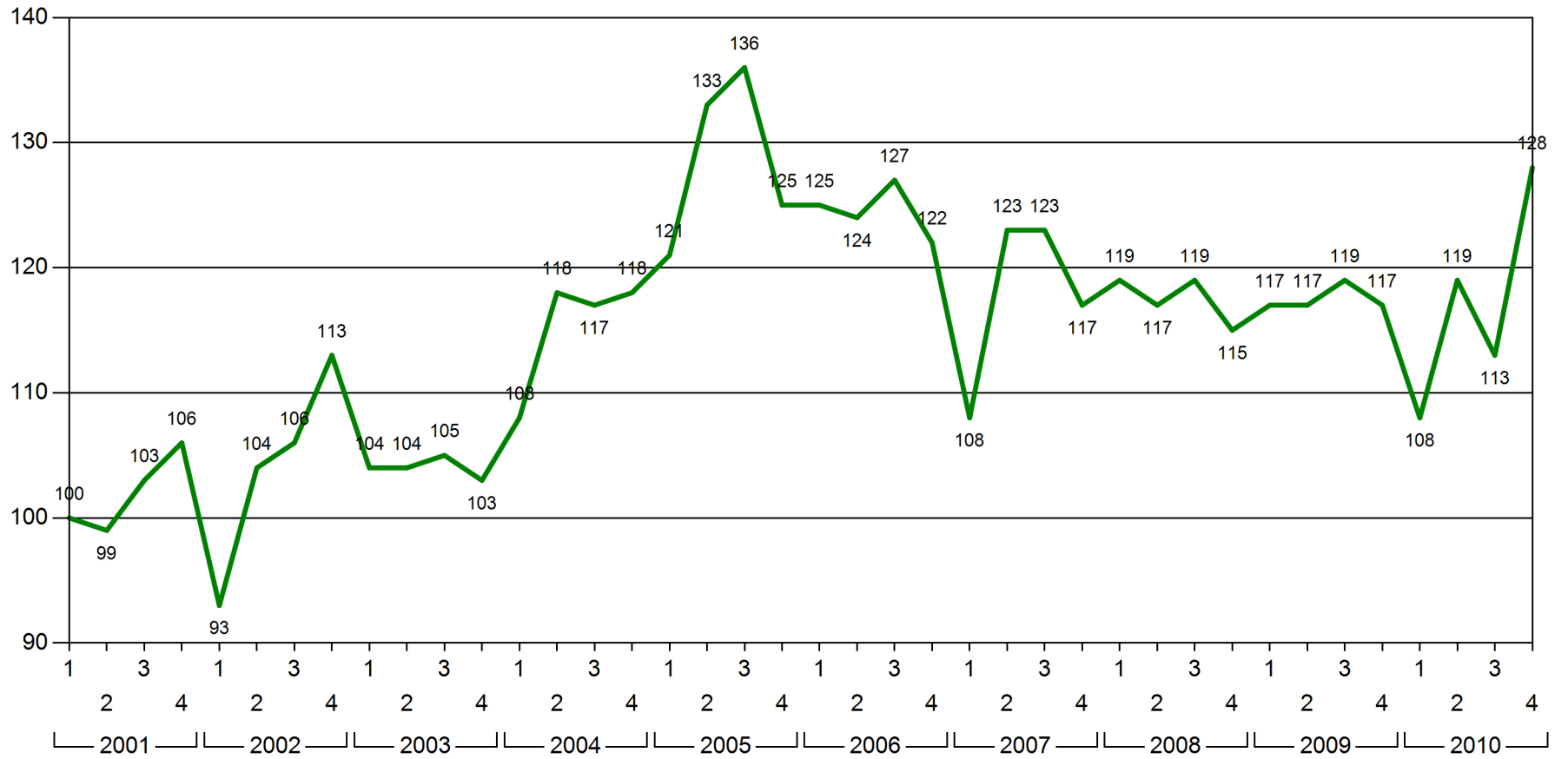
Five Year Price Index  
[Appreciation Rate]



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## West End

Ten Year Price Index  
[Appreciation Rate]



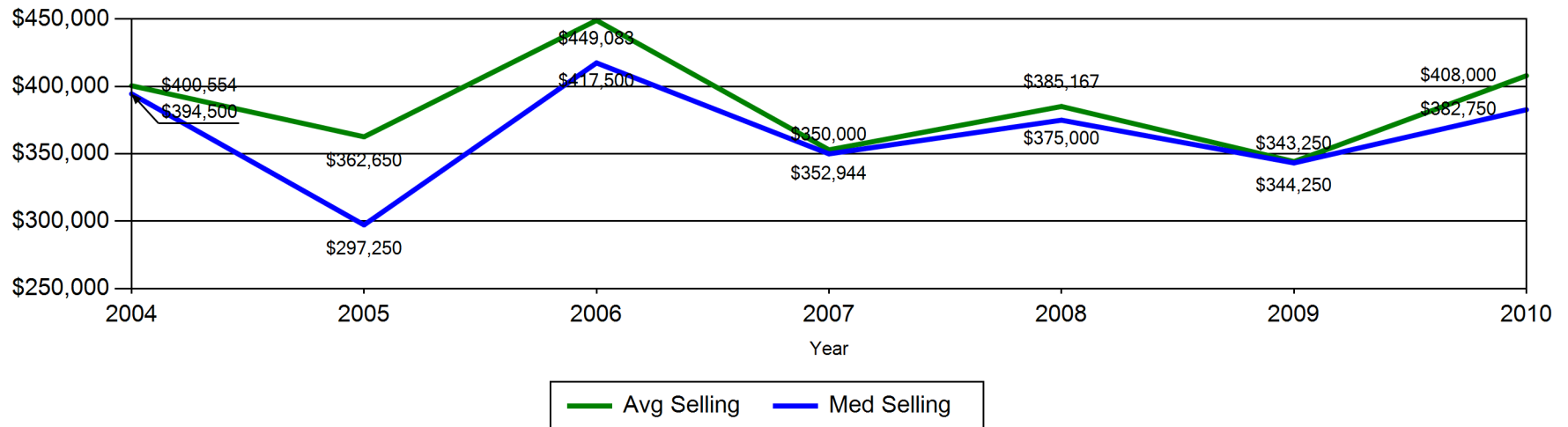
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## West End

### Quarterly Sales Summary Fourth Quarter 2010

Year	Sales	%+-	Avg Selling	%+-	Med Selling	%+-	Avg Psf	%+-	Med Psf	%+-	Avg DOM
2004	18	-18.18 %	\$400,554	18.54 %	\$394,500	22.33 %	\$410.48	15.03 %	\$406.59	15.77%	37
2005	20	11.11 %	\$362,650	-9.46 %	\$297,250	-24.65 %	\$446.57	8.79 %	\$447.76	10.13%	49
2006	6	-70.00 %	\$449,083	23.83 %	\$417,500	40.45 %	\$427.04	-4.37 %	\$431.00	-3.74%	53
2007	9	50.00 %	\$352,944	-21.41 %	\$350,000	-16.17 %	\$404.52	-5.27 %	\$405.35	-5.95%	75
2008	9	0.00 %	\$385,167	9.13 %	\$375,000	7.14 %	\$401.31	-0.79 %	\$417.13	2.91%	62
2009	8	-11.11 %	\$344,250	-10.62 %	\$343,250	-8.47 %	\$407.90	1.64 %	\$404.39	-3.05%	77
2010	8	0.00 %	\$408,000	18.52 %	\$382,750	11.51 %	\$444.15	8.89 %	\$445.47	10.16%	49

Average and Median Selling Prices







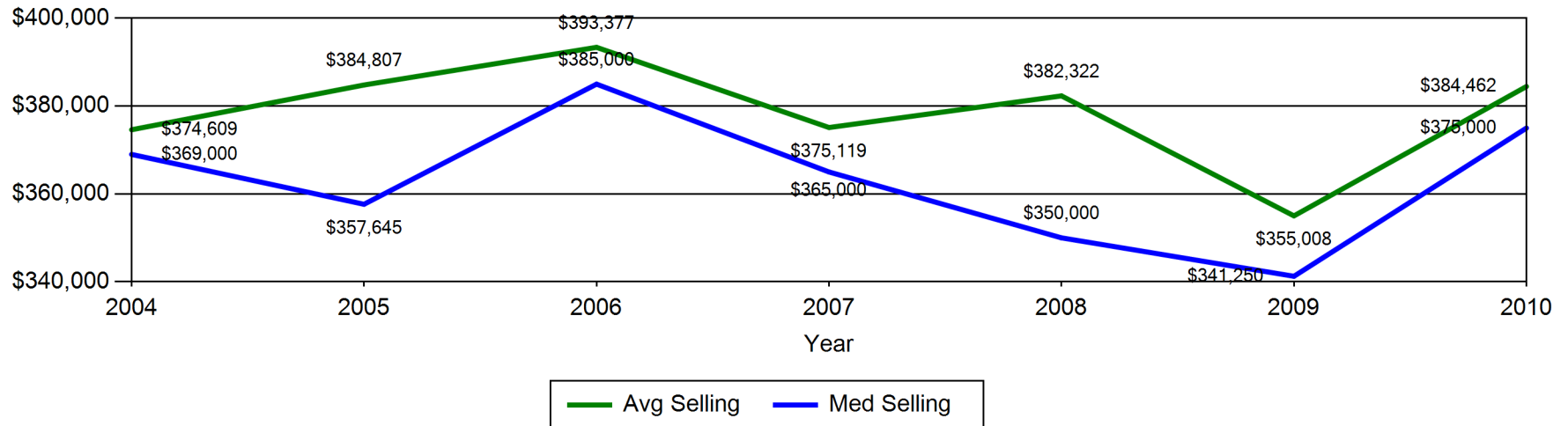
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## West End

### Yearly Sales Summary 2010

Year	Sales	%+-	Avg Selling	%+-	Med Selling	%+-	Avg Psf	%+-	Med Psf	%+-	Avg DOM
2004	89	4.71 %	\$374,609	7.59 %	\$369,000	12.16 %	\$402.30	12.30 %	\$398.51	12.28%	37
2005	58	-34.83 %	\$384,807	2.72 %	\$357,645	-3.08 %	\$447.10	11.14 %	\$445.70	11.84%	53
2006	57	-1.72 %	\$393,377	2.23 %	\$385,000	7.65 %	\$434.56	-2.81 %	\$441.39	-0.97%	63
2007	59	3.51 %	\$375,119	-4.64 %	\$365,000	-5.19 %	\$412.21	-5.14 %	\$405.47	-8.14%	77
2008	70	18.64 %	\$382,322	1.92 %	\$350,000	-4.11 %	\$412.33	0.03 %	\$410.72	1.29%	81
2009	52	-25.71 %	\$355,008	-7.14 %	\$341,250	-2.50 %	\$409.08	-0.79 %	\$400.81	-2.41%	80
2010	29	-44.23 %	\$384,462	8.30 %	\$375,000	9.89 %	\$414.09	1.22 %	\$415.08	3.56%	67

Average and Median Selling Prices







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### Inventory Fourth Quarter 2010

